SCIENCE FORUM JUNE 2, 2004





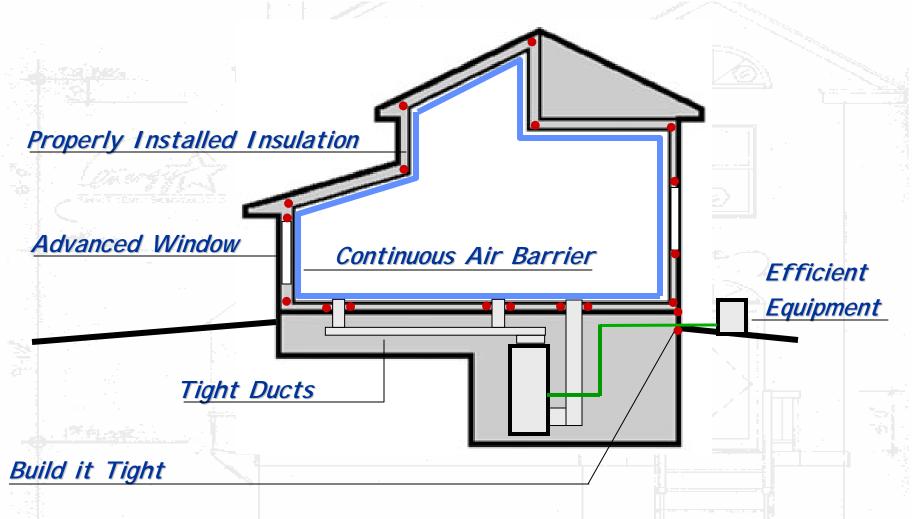
PLATFORM: ENERGY STAR FOR HOMES



- Voluntary
- Credible
 Government-Backed Label
 Third-Party Verified
- Truly Energy Efficient
 30% > MEC, and 15% > State Code

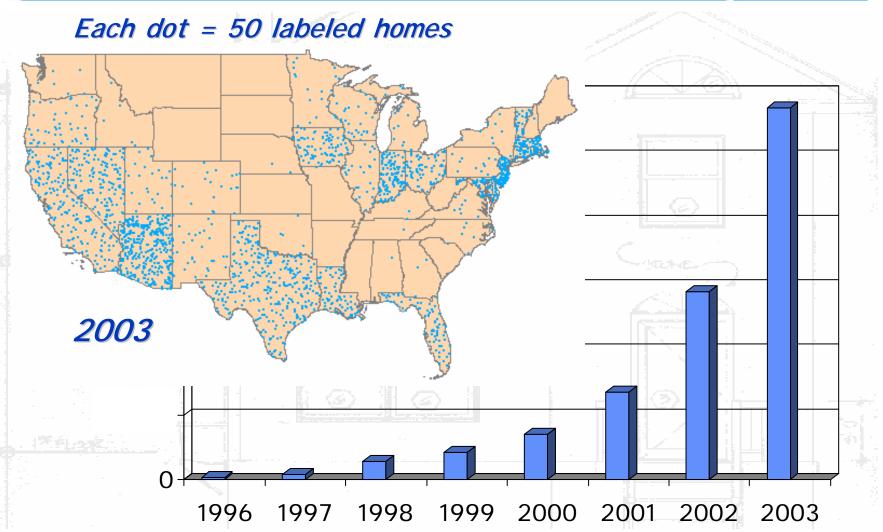
ENERGY STAR LABEL FOR HOMES TYPICAL MEASURES





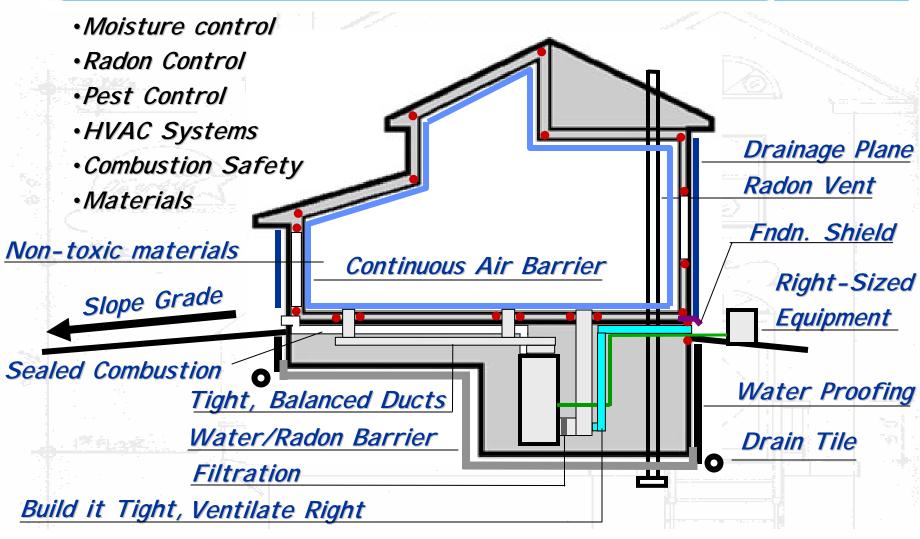
ENERGY STAR LABEL FOR HOMES GROWTH





PROPOSED IAQ LABEL SPECIFICATION: ENERGY STAR FOR HOMES PLUS...





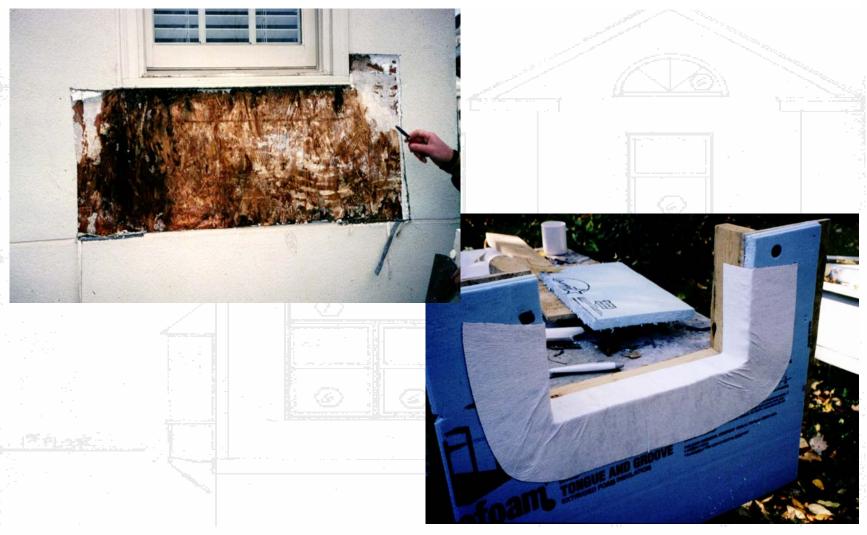
MOISTURE CONTROL: FOUNDATION VAPOR BARRIER





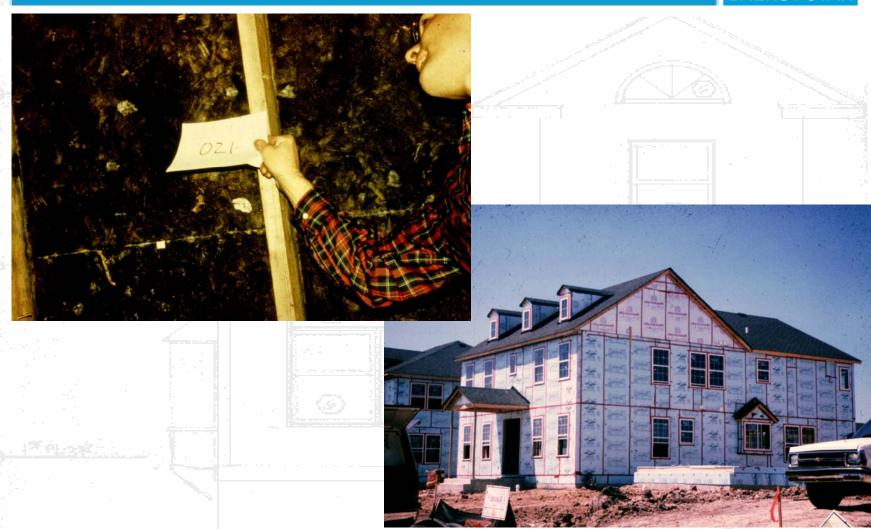
MOISTURE CONTROL: DOOR/WINDOW PAN FLASHING





MOISTURE CONTROL: DRAINAGE PLANE

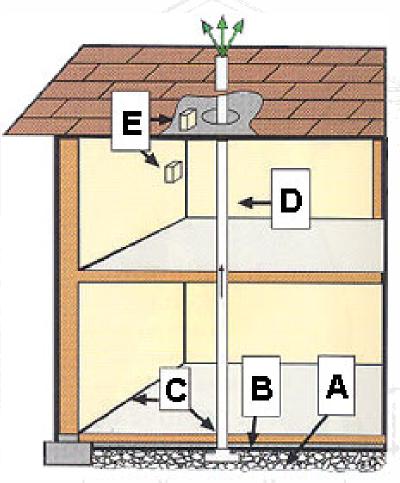




RADON RESISTANT CONSTRUCTION



- A. Gas Permeable Layer (4" clean gravel)
- B. Plastic Sheeting (under slab or over crawl space floor)
- C. Sealing and Caulking
 (all openings in concrete floor)
- D. Vent Pipe (3 or 4 inch PVC pipe)
- E. Junction Box (installed in case venting fan is needed later)



PEST CONTROL: TERMITE SHIELD

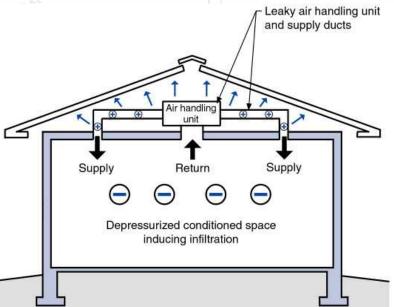




HVAC SYSTEMS: DUCT SEALING



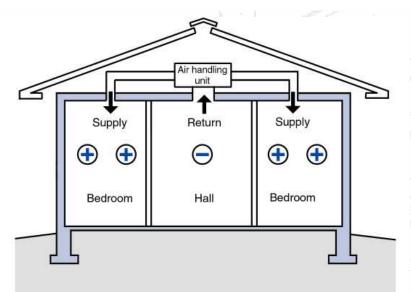






HVAC SYSTEMS: PRESSURE BALANCING HOMES



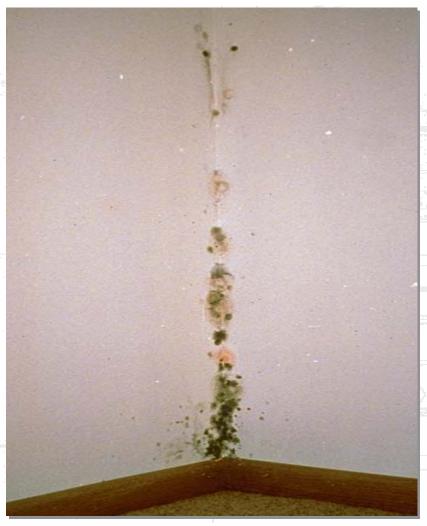






HVAC SYSTEMS: MECHANICAL VENTILATION







COMBUSTION SAFETY: SEALED COMBUSTION/POWER VENTING







BUILDING MATERIALS: PROTECTION





WHY ENERGY STAR W/IAQ



- Add Quality to ENERGY STAR Homes
- Inform Consumers About IAQ



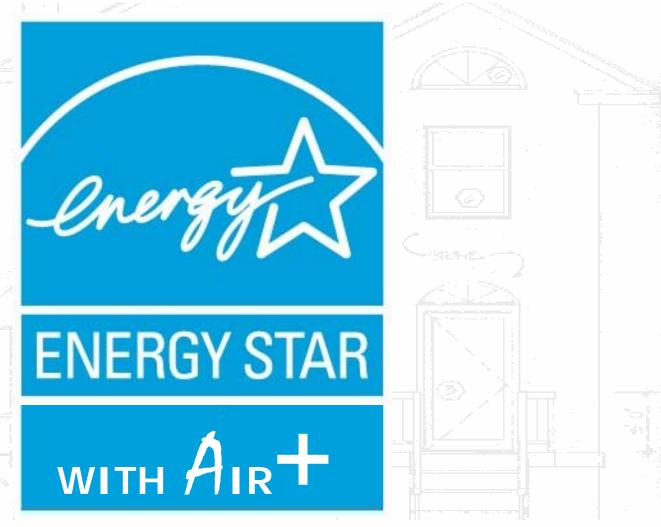
IAQ REASONABLE COST ANALYSIS



CONTROL SEC	Monthly Cost/Savings/Value	
	Advanced Bldr.	Progressive Bldr.
Incremental Cost	(\$11)	(\$21)
Added Energy Savings	\$13	\$13
Est. Insurance Savings	\$10	\$10
Est. Home Owner Value	\$30	\$30
Positive Cash Value	~\$40	~\$30

SO WHAT DO WE CALL IT: AIR+





A_{IR}+ CONSUMER SALES MESSAGE



<\$.75/day provides your family:

- Over 100,000 cf of fresh, filtered outdoor air
- Additional protection against:
 - mold and mildew problems
 - radon exposure
 - harmful pests and termites
 - harmful formaldehyde and VOCs
 - combustion safety
 - wet basements

AIR+ BUILDER SALES MESSAGE



- Meet Growing Buyer Preference
- Increase Revenues
- Reduce Liability
- Reduce Insurance Costs (future?)

AIR+ SCHEDULE



- Complete Final Spec 9/04
- Coordinate with HERS Industry
 10/04
- Launch Pilot 11/04 (e.g., 3 test markets)
- Negotiate Rates with Insurance Industry 10/04 - 10/06
- Evaluate Pilot 11/04 11/06
- Modify/Expand Program
 11/06